WE'RE IN BUSINESS FOR **BUSINESS**

Connect. Learn. Belong.

The mission of the Robins Regional Chamber is to promote the business interests of members through advocacy, building partnerships and education.

SIGNATURE ANNUAL EVENTS

Pinnacle Awards
Eggs & Issues Series
Robins Regional Outlook
PEO Review & Outlook
State of the Base
Robins Cup

Super Business After Hours & Expo Middle Georgia Regional HobNob Chamber Golf Classic Robins Regional Christmas Parade



STRATEGIC PRIORITIES

Organizational Performance

- Dues Preservation Set performance indicators for growth and retention
- Financial Stability Build revenue while implementing operating efficiencies
- Staff Excellence Invest in staff professional development
- Performance Measures Identify performance metrics to support data-driven board decision making
- Maintain Operational Integrity
- Front Door of Community Invest in "Organizational Image"

Membership Development

Recruit, Retain & Reward our members

- Ambassadors: Align program with renewed focus on member retention
- Put Members First: Utilize enhanced capabilities of website to:
- o Provide greater value to members through tools & resources
- o Track member benefits & usage fulfillment reporting
- o Provide targeted communication via member preferences

Education & Leadership Development

Implement opportunities to develop leaders through mentoring, Leadership Robins Region and supporting education efforts in the community

2016



Business & Community Development

Enhance member success by facilitating programs, benefits and services that improve the environment for business profitability and community development

- Business Benefits and Services Identify the challenges and needs of business in order to develop programs, benefits and service of significance
- Access to Expertise Promote access to leaders and subject matter experts, facilitated exclusively for members through the Chamber

Advocacy

Be the Voice of Business

- Influence Affect change in public policy and elected leaders through documented strategic action by the Chamber
- Action Take informed positions & support efforts on local/regional issues
- Visibility Increase visibility of support for Robins Air Force Base from staff & volunteer leadership
- Collaboration Collaborate with public and private organizations that support business and Robins Regional platform

Member Engagement & Communication

- Marketing Improve awareness of programs and value through documented strategic action to reach internal and external audiences
- Engagement Implement strategic approach to social media and use online resources to connect members with resources and subject-matter experts
- Focus Reinforce message that RobinsRegion.com website is go-to resource for need-to-know information about the Robins Region and for member resources through external and internal print, web and social campaigns